SY BBA (Design & Innovation) – Semester – III					
Course Code:	Subject: Design Thinking	Marks: 100 Credits: 4			
Course Objectiv	es:				
• To be able to	apply Design Thinking Methodology in creating nev	v product or service.			
Course Outcome:					
After completing the	course, the student shall be able to				
CO1: Apply Design	Thinking while innovating new product				
CO2: Apply Design	thinking while creating new service				
CO3: Analyze Design Thinking for a Business Strategy					

Unit	Unit Title	Contents	No of Lectures		
I	Introduction	1.1 Human-Centric Approach 1.2 Evolution and History of Design Thinking	8		
II	Steps in Design Thinking	 2.1 Empathise 2.2 Define 2.3 Ideate 2.4 Prototype 2.5 Test 	12		
III	Product Development	 3.1 Through Stages of Deign Thinking 3.2 Collaborative Approach to Product Development 3.3 Case Studies of Design-Led product Innovations 3.4 Design Thinking for sustainable product development 	22		
IV	Service Innovation	 4.1 Design thinking in Service orientated business 4.2 Creating customer-centric service experiences 4.3 Case studies 4.4 Integrating Design Thinking in Service Design 	18		
Total No. of Lectures + Evaluation (50+10) =					

Suggested Reading Material:

1.The Design of Everyday Things by Don Norman

2.Design Thinking Primar by Dr.Makarand Velankar and Leena Panchal

Unit	Unit Title	Suggestive teaching methodology	Practical	Outcome expected Conceptual understanding Knowledge/Skills/Attributes etc.			
Ι	Introduction			To summarize and apply Human-Centric Approach		15%	
II	Steps in Design Thinking	Lecture -	During	To Describe steps in Design Thinking	To apprehend,	15%	
III	Product Developmen t	Demonstration and Practical Implementatio n at all places	Workshops	To apply Design Thinking to new product development	draw inferences and learn to apply.	35%	
IV	Service Innovation			To apply Design Thinking while innovating new service		35%	

	Evaluation Guidelines							
			Evaluation Criteria					
		Topic		Communication	Technical	Team Work &		
S.N.	Components of Evaluation	relevance	Innovation	Skills	Proficiency	Collaboration		
1	Project Presentation (40%)							
2	Design Process and Problem Solving (20%)							
3	Question and Answers (20%)							
4	Aesthetics and Creativity (20%)							

Unit	Evaluation Method		Marks (100)			
		Formative	Formative Assessment		(If any)	
				Assessment		
		CCE I	CCE II	SEMESTER		
		(20)	(20)	(60)		
1		Assignment	Mini Project	Project Work	Project Work	
2	Assignment,					
3	Test and Project Work					
4						

SY BBA (Design & Innovation) – Semester – III						
Course Code:	Subject: User Research and Statistical Tools	Marks: 100 Credits: 4				
Course Objectiv	es:					
• To be able a	pply principles and methods of user research to understa	nd user needs,				
behaviours a	and preferences to drive successful business innovations.					
• To be able to	o analyse market requirements with the help of statistical	tools.				
Course Outcome:						
After completing the	course, the student shall be able to					
CO1: To understand	d user preferences by using qualitative and quantitative resear	ch methods.				
CO2: To be able to	apply usability testing in varying environment.					
C03: To be able to	analyze a Design problem by using statistical tools.					
CO3: To understand	d and apply statistical concepts and techniques relevant to dec	ision-making in				
the context of design and innovation within a business setting.						

Unit	Unit Title	Contents	No of Lectures		
I	Understanding User Preferences	1.1 By using Qualitative research methods1.2 By using Quantitative research methods	15		
II	Understanding Usability Testing and Prototyping	 2.1 Conducting usability testing in diverse, cross- cultural and remotely. 2.2 Creating prototypes in diverse and cross- cultural environment. 	15		
111	Fundamentals of Statistics	3.1 Data Collection and Presentation.3.2 Measures of Central Tendency and Dispersion	15		
IV	Business Statistics	4.1 Sampling and Sampling Distribution4.2 Practising graphical representation using Excel	15		
Total No. of Lectures + Evaluation (50+10) =					

Suggested Reading

- 1. Fundamentals of Statistics: D. N. Elhance, Veena Elhance and B. M. Aggarwal
- 2. Statistical Methods: S. P Gupta.
- 3. Fundamentals of Statistics: S.C Gupta
- 4. Practical Statistics: R S N Pillai and Bhagavathi
- 5. Statistics (Theory, Methods and Application): D.C. Sancheti and V.K. Kapoor
- 6. "Just Enough Research" by Erika Hall
- 7. "Observing the User Experience" by Mike Kuniavsky
- 8. "Quantifying the User Experience" by Jeff Sauro and James R. Lewis
- 9. "Measuring the User Experience" by William Albert and Thomas Tullis
- 10. Online resources for user research tools, case studies, and industry best practices.

Unit	Unit Title	Suggestiv	Practical	Outcome expected		Wei
		e teaching methodol ogy		Conceptual understanding Knowledge/Skills/Attributes etc.		
Ι	Understanding User Preferences			To be able to summarize user preferences.		(%) 25%
II	Understanding Usability Testing and Prototyping	Lecture -	During	To be able to interpret usability testing and prototyping.	To apprehend,	25%
III	Fundamentals of Statistics	Demonstrat ion and Practical Implementa tion at all places	Workshops	To be able to compute key statistical parameters.	draw inferences and learn to apply.	25%
IV	Business Statistics			To be able to demonstrate Design and Innovation related Business Decision making process by using statistics.		25%

	Evaluation Guidelines						
			Evaluation Criteria				
		Topic		Communication	Technical	Team Work &	
S.N.	Components of Evaluation	relevance	Innovation	Skills	Proficiency	Collaboration	
1	Project Presentation (40%)						
2	Design Process and Problem Solving (20%)						
3	Question and Answers (20%)						
4	Aesthetics and Creativity (20%)						

Unit	Evaluation Method		Marks (100)			
		Formative Assessment		Summative Assessment	(If any)	
		CCE I	CCE II	SEMESTER		
		(20)	(20)	(60)		
1		Assignment	Mini Project	Project Work	Project Work	
2	Assignment,					
3	Test and Project Work					
4						

SY BBA (Design & Innovation) – Semester – III					
Course Code: Subject: Basics of UX and UI Designs					
Course Objectiv	'es:				
• To equip s	tudents with the fundamentals of UI / UX Designs	and basic			
skills need	ed to create user-centered and visually appealing	digital			
products a	nd services.				
Course Outcome:					
After completing the	course, the student shall be able to				
CO1: To be able to	understand and apply fundamental principles of UI and UX desi	gns.			
CO2: To be able to understand and create UI and UX designs.					

Unit	Unit Title	Contents	No of Lectures
I	Fundamentals of UI / UX Designs	 1.1 Relation between UX and UI Designs 1.2 Role of UX / UI designers in business 1.3 Typography in UI / UX designs 1.4 Design Psychology and user perception 	12
II	Principles of UI / UX Designs	 2.1 User centred Design process 2.2 Creating User personas 2.3 User Journey Mapping 2.4 Wireframing and Prototyping 2.5 Designing for Different Devices 2.6 Usability testing and user feedback 	18
Tota	l No. of Lectures	+ Evaluation (25+5) =	30

Suggested Reading:

- 1. "Don't Make Me Think" by Steve Krug
- 2. "The Design of Everyday Things" by Don Norman
- 3. "Seductive Interaction Design" by Stephen Anderson
- 4. "Mobile Usability" by Jakob Nielsen and Raluca Budiu
- 5. Online resources for UX/UI design tools, tutorials, and case studies.

Unit	Unit Title	Suggestiv e teaching methodol ogy	Practical	Outcome expected Conceptual understanding Knowledge/Skills/Attributes etc.		
I	Fundamentals of UI / UX Designs			To be able to understand and summarize basics of UI and UX Designs.		ks (%) 25%
II	Principles of UI/ UX Designs	Lecture - Demonstrat ion and Practical Implementa tion at all places	During Workshops	To be able to create simple UI and UX Design project	To apprehend, draw inferences and learn to apply.	25%

	Evaluation Guidelines						
	Evaluation Criteria						
		Topic		Communication	Technical	Team Work &	
S.N.	Components of Evaluation	relevance	Innovation	Skills	Proficiency	Collaboration	
1	Project Presentation (40%)						
2	Design Process and Problem Solving (20%)						
3	Question and Answers (20%)						
4	Aesthetics and Creativity (20%)						

Unit	Evaluation Method		Project/Practical		
		Formative Assessment		Summative Assessment	(If any)
		CCE I (20)	CCE II (20)	SEMESTER (60)	
1	Assignment,	Assignment	Mini Project	Project Work	Project Work
2	Test and Project Work				

SY BBA (Design & Innovation) – Semester – III						
Course Code: Subject: Materials and Manufacturing Processes M Course Code: Subject: Materials and Manufacturing Processes M						
Course Objectiv	ves:					
manufacturi The objective selection, p	 The course aims to develop a comprehensive understanding of various materials and manufacturing processes in the Design and Innovation context. The objective is to equip students who could understand and illustrate materials selection, processing methods, and the impact of these choices on product design and innovation considering costs, durability and overall appropriateness. 					
Course Outcome:						
After completing th	ne course, the student shall be able to					
CO1: To be able t	to analyze and choose appropriate materials for a product.					
CO2: To be able to analyze and choose appropriate manufacturing process for a product.						

Unit	Unit Title	Contents	No of Lectures
I	Introduction to Materials	 1.1 Classification of materials: metals, polymers, ceramics, and composites 1.2 Basic Properties of materials and selection criteria. 1.3 Various material testing methods 	15
II	Manufacturing Processes	 2.1 Introduction to various manufacturing Processes like casting, moulding, machining & forming. 2.2 Additive Manufacturing Process(3D printing). 2.3 Selection of a manufacturing process in the Design and Innovation context. 	15
Ш	Introduction to Non-Metals	3.1 Polymers and Composites in Design3.2 Ceramic and Glass in Design3.3 Plastics and Injection moulding	15
IV	Environmental and other Considerations in Material Selection	 4.1 Use of Recycled and Re-usable materials 4.2 Importance of sustainability in materials and processes. 4.3 Design for Manufacture 	15
Tota	No. of Lectures +	Evaluation (50+10) =	60

Suggested Reading:

- "Materials Science and Engineering: An Introduction" by William D. Callister
 "Materials Selection in Mechanical Design" by Michael F. Ashby
 "Manufacturing Processes for Design Professionals" by Rob Thompson
 "Sustainable Materials, Processes and Production" by Rob Thompson

Unit	Unit Title	Suggestive	Practica	Outcome expected		Weigh
		teaching	1	Conceptual understandin	0	tage of
		methodology		Knowledge/Skills/Attribu	ites etc.	Marks (%)
	Introduction to			To be able to understand		
Ι	Materials			the classification and illustrate various types of materials.		25%
		Lecture - Demonstration	During		To	
П	Manufacturing Processes	and Practical	Worksho ps	To be able to understand and compare various	apprehend, draw	25%
	110063563	Implementation at all places		types of manufacturing processes.	inferences and learn to apply.	
III	Introduction to			To be able to understand		050/
	Non-metals			and compare various types of non-metals		25%
IV	Environmental			To be able to understand		25%
	and other			and select appropriate material and process for		23%
	Considerations			a product from environmental and other		
	in Material			considerations.		
	Selection					

	Evaluation Guidelines						
		Evaluation Criteria					
		Topic		Communication	Technical	Team Work &	
S.N.	Components of Evaluation	relevance	Innovation	Skills	Proficiency	Collaboration	
1	Project Presentation (40%)						
2	Design Process and Problem Solving (20%)						
3	Question and Answers (20%)						
4	Aesthetics and Creativity (20%)						

Unit	Evaluation Method	Marks (100) Pro		Marks (100)			
		Formative Assessment		Summative Assessment	(If any)		
		CCE I (20)	CCE II (20)	SEMESTER (60)			
All Units	Assignment, Test and Project Work	Assignment	Theory Paper	Project Work	Project Work		

SYBBA D&I – Semester – III(NEP)					
Course Code:	Subject: Innovation, Entrepreneurship Market and Start ups	Marks: 50			
23BD3-G061		Credits: 2			
Course Objectives:					
1. To Understan	nd the concept and process of Innovation & Entrepren	eurship.			
2. To Acquire l	Entrepreneurial spirit and resourcefulness.				
	3. To understand the role and contribution of Entrepreneurs and Small Businesses in the growth and development of individual and the nation.				
Course Outcome:					
After completing the	e course, the student shall be able to				
CO1: Learn & understand the concept of Innovative Entrepreneur and process of					

Entrepreneurship.

CO2: Understand Market Environmental Scanning for Identification of Business Opportunities &Learning various tools and techniques of opportunity search and its appropriate selection

CO3: Understand the concept of Start-ups and various support schemes

Unit	Unit Title	Contents	No. of Lectur es
Ι	Entrepreneurial Perspective	 1.1 Definition of business, industry & commerce and their interrelationship in today's environment 1.2 Types of Entrepreneurs, Qualities and Functions of Entrepreneur. 1.3 Factors influencing Entrepreneurship: Psychological, Social, Economical and Environmental factors. 1.4 Role of Entrepreneur in growth and development of the small business. 	7

Unit	Unit Title	Contents	No. of Lectures	
Ш	Business Opportunity Identification	 2.1 Innovation – Meaning and need . 2.2 Opportunity Search 2.3 Tools and Techniques: Environmental scanning for business opportunity Identification. 2.4 Opportunity Selection 2.5 Objectives, Tools and Techniques of Market Survey 	9	
III	New Edge Start-ups in India	 3.1 Study of New Edge Companies in India- Business Model, Future Growth Potential, Market Requirements, Disruptive Innovations. 3.2 Government Schemes and subsidies for New Edge Start- ups. 3.3 Financial Assistance for Small Enterprise: 3.3.1 Bank Loan 3.3.2 Angel Funding 3.3.3 Venture Funding 3.3.4 Self Employment Schemes of Government of Maharashtra. 3.4 Other Schemes under MSME 	11	
Total	Total No of Lectures			
Total	No of Lectures for Evaluati	on	3	
Total	No of Lectures		30	

Un it	Unit Title	Teaching methodolog y	Project (Ifany)	Outcome ex Conceptual und Knowledge Attribute	lerstanding / Skills /	Weig htage of Marks (%)
				Course Outcome (CO)	Learnin g Outcom e(LO)	
1	Entrepreneuria IPerspective	Group Discussion, Presentation.	Interactive Sessions followed by feedback, Role Play for various types of entrepreneurs	It enablesstudents to learn the basics of Entrepreneurship and entreprenuria development which will help them to provide vision fortheir own Start-up.	 Disciplinar y knowledge Reflectiv e Thinking Self- directe d Learnin g 	30%
2	Business Opportunity Identification	Lecture, Group Discussion, Case Studies.	Group Discussion and Brain Storming sessions for generation of innovative ideas. Theorylectures for conceptual understanding.	Development of interest and positive approach towards entrepreneure and new start-ups.	Critical thinking Problem Solving	40%

Unit	Unit Title	Teaching methodology	Project (If any)	Outcome expected- Conceptual understanding Knowledge / Skills / Attributes etc.		Weightage of Marks (%)
				Course Outcome(CO)	Learning Outcome (LO)	
				and interpretation.		
3	New Edge Start-ups in India	Discussion, Case Studies.	Arranging Sessions of experts from service industry (Guest lecture series), Presentatio ns by students for self- learning.	Understanding key aspects of success and failure ofbusinesses s.	Self- directed Learning Profession alSkills Applicatio nSkills	30%

	Marks 50		
Formative Assessmen	t	Summative	Project/Practical
		Assessment	
CCE 1 (10 marks)	CCE 2 (10	Semester End Exam	NA
	marks)	(30 marks)	

Suggested Books:

Sr. No.	Title of the Book	Author/s	Publication	Place
1	Entrepreneurship Development and Small Business Enterprises	Poornima M. Charantimath	Pearson, 2014.	Delhi
2	Management of Small-Scale Industries	Desai Vasant	Himalaya Publishing House	Delhi
3	The Dynamics of Entrepreneurial Development and Management,	Desai Vasant	Himalaya Publishing House, 2015	Delhi

SR NO	Торіс	Lectures (Available on YouTube /Swayam / MOOCS etc.)	Films	Journals / Articles / Case studies
1	Entrepreneurial Perspective	Certificate course on Entrepreneurship by IIT Madras https://onlinecourses.nptel.ac.in/ noc21_mg70/preview		Journal of Business Perspective https://www.busine ssperspectives.org/
2	Business Opportunity Identification	Entrepreneurship Development by National Institute of Technical Teachers Training and Research, Chandigarh. https://onlinecourses.swayam2.a c.in/ntr21_ed08/preview		
3	Management of MSMEs and Sick Enterprises	MSME Rehabilitation by Indian Institute of Banking & Finance https://www.youtube.com/watc h?v=UR-n2ZB-yqw		
4	New Edge Start-ups in India	Understanding Incubation and Entrepreneurship by IIT Bombay https://onlinecourses.nptel.ac.in/ noc22_de08/preview		

Suggested Web / E learning Resources:

M.E.S. Garware College of Commerce (Autonomous)

National Service Scheme S.Y.B.Com/BBA/BBA-IB/BBA-CA/ BBA -DI Semester III Total Credits- 2

Course Objectives:

- 1. To help learners know about NSS in the context of youth, community and voluntary service.
- 2. To propagate yoga as a way of healthy living.

Course Outcomes:

- 1. Learners will have the knowledge about NSS and its role in the fields of health, hygiene and sanitation so as to build a strong country.
- 2. They will be able to use Yoga for healthy living.

Unit	Topics	Lectures
	Life Competencies & Youth Leadership	
1	Definition and importance of life competencies;	6
	communication and soft skills; Youth leadership	
2	Youth Health	0
2	Healthy lifestyles; drugs and substance abuse	δ
2	Youth and Yoga	16
3	History and philosophy of yoga; Yoga for healthy living	16
	Total	30

S.Y.B.Com Semester IV Total Credits- 2

Course Objectives:

- 1. To help learners know about environmental issues and disaster management.
- 2. To learn documentation and reporting.

Course Outcomes:

- 1. Learners will learn to appreciate the concerns regarding the environment.
- 2. They will also be able to prepare a socio-economic development plan.

Unit	Topics	Lectures
1	Disaster Management Introduction; Classification of disasters; Role of NSS in disaster management with more emphasis on disasters specific to NE India; Civil Defense	16
2	Documentation and Reporting Collection and analysis of data; Documenting, reporting and their dissemination	14
	Total	30

Suggested Readings:

- 1. NSS Manual
- 2. National Youth Policy Document
- National Fourier Oncy Document
 National Service Scheme A Youth Volunteers Programme For Under Graduate Students As Per UGC Guidelines by J D S Panwar, A K Jain & B K Rathi (Astral)
 Communication Skills by N Rao & R P Das (HPH)
 Light on Yoga by B K Iyenger (Thorsons)

- 6. Guide to Report Writing by Michael Netzley and Craig Snow (Pearson)

M.E.S. Garware College of Commerce (Autonomous)

National Service Scheme S.Y.B.Com/BBA/BBA-IB/BBA-CA/ BBA -DI Semester III Total Credits- 2

Course Objectives:

- 1. To help learners know about NSS in the context of youth, community and voluntary service.
- 2. To propagate yoga as a way of healthy living.

Course Outcomes:

- 1. Learners will have the knowledge about NSS and its role in the fields of health, hygiene and sanitation so as to build a strong country.
- 2. They will be able to use Yoga for healthy living.

Unit	Topics	Lectures
	Life Competencies & Youth Leadership	
1	Definition and importance of life competencies;	6
	communication and soft skills; Youth leadership	
2	Youth Health	0
2	Healthy lifestyles; drugs and substance abuse	δ
2	Youth and Yoga	16
3	History and philosophy of yoga; Yoga for healthy living	16
	Total	30

S.Y.B.Com Semester IV Total Credits- 2

Course Objectives:

- 1. To help learners know about environmental issues and disaster management.
- 2. To learn documentation and reporting.

Course Outcomes:

- 1. Learners will learn to appreciate the concerns regarding the environment.
- 2. They will also be able to prepare a socio-economic development plan.

Unit	Topics	Lectures
1	Disaster Management Introduction; Classification of disasters; Role of NSS in disaster management with more emphasis on disasters specific to NE India; Civil Defense	16
2	Documentation and Reporting Collection and analysis of data; Documenting, reporting and their dissemination	14
	Total	30

Suggested Readings:

- 1. NSS Manual
- 2. National Youth Policy Document
- National Fourier Oncy Document
 National Service Scheme A Youth Volunteers Programme For Under Graduate Students As Per UGC Guidelines by J D S Panwar, A K Jain & B K Rathi (Astral)
 Communication Skills by N Rao & R P Das (HPH)
 Light on Yoga by B K Iyenger (Thorsons)

- 6. Guide to Report Writing by Michael Netzley and Craig Snow (Pearson)

SY B.Com/BBA/IB/CA D&I-Semester-III

Course	Subject : Youth Red Cross (CO-Curricular)	Credits : 2
Code:		

Course Objectives:

- **1.** To create awareness among students regarding the importance of First Aid training & learn CPR (Cardiopulmonary Resuscitation) techniques.
- 2. To understand the theoretical frameworks of disaster management.

Course Outcome :

After completing the course, the student shall be able to:

CO1: Equip with basic first aid training & learn how to handle medical emergencies.

CO2: Develop basic skills in disaster preparedness, response, mitigation & recovery.

Unit	Unit Title	Contents	No of Lectures
I	First Aid Training	 2.1 Basic principles of first aid 2.2 Assessment of the scene and patient 2.3 CPR (Cardiopulmonary Resuscitation) techniques 2.4 Treatment of wounds, burns, and fractures 2.5 Management of choking and unconsciousness 2.6 Handling medical emergencies such as heart attacks, strokes, and seizures 2.7 Hands-on practice of first aid techniques 	13
II	Disaster Management	 2.1 Meaning of disaster & importance of disaster 2.2 Understanding different types of disasters (natural, man-made) 2.3 Preparedness measures for disasters 2.4 Search and rescue techniques 2.5 Shelter management 2.6 Psychological first aid for survivors 	13

 2.7 Coordination with emergency services and authorities 2.8 Disaster scenarios and response drills 2.9 Risk communication & public awareness 	
---	--

No of Lectures (Hours)	26
No of Lectures for Evaluation (Hours)	04
Total No of Lectures (Hours)	30

Unit	Internal Evaluation (20 Marks)	External Evaluation (30 Marks)
1		
2		
3		
4		

B. Com/ BBA/ BBA (IB)/ BBA (CA) / BBA (D&I) (Semester I)

Course Objectives:

- 1. To ensure the healthy life of students
- 2. To improve Physical and mental health of the students
- 3. To possess emotional and Spiritual stability of the students
- 4. To inculcate moral values.
- 5. To attain a higher level of consciousness.

Course Outcome:

After completing the course, the student shall be able to:

C01: Relate Yoga, Ashtanga Yoga, Pranayama and Meditation

CO2: Understand different Sitting and Standing Asnas

CO3: Illustrate Supine and Prone Asnas

CO4: Apply the Knowledge of Yoga to improve overall health of the students

Unit	Unit Title	Contents	No. of Lectures
I	Introduction of Yoga	 Meaning and importance of Yoga Introduction to Astanga Yoga Active Lifestyle and stress management through Yoga 	3
II	Sitting Position Asanas	Dandasana Gomukhasana (Cow Face Pose) Parvatasana (Mountain Pose) Padmasana Yog Mudra Vajrasana Yog Mudra	5
III	Standing Position Asanas	Itthita Parshvakonasana Tadasana Vrikshasana (Tree Pose) Virasana (Warrior Pose) Trikonasana (Triangle Pose)	5
IV	Supine Position Asanas	Naukasana (Boat Pose) Dwipad Uttanasana(Raised Leg Pose) Dwipad Uttanasana Kriya Pawanmuktasana (Wind Relieving Pose) Setubandhasana(Bridge Pose)	5

V	Prone Position Asanas	Sarpasana (Snake Pose) Bhujangasana(Cobra Pose) Ardha Salabhasana (Half Locust Pose/ Grasshopper Pose) Salabhasana (Locust Pose/ Grasshopper Pose) Dhanurasana (Bow Pose)	5
VI	Pranayama	Nadisuddhi ; Suryabedana ; Ujjai ; Sitali ; Sitacari ; Bhastrika ; Bramari ;	7

Evaluation	Marks (50)	
Method / Unit	$\mathbf{C}_{\mathbf{r}}$	
I, II, III, IV, V,	Various Internal Examination CCE (20Marks)	Semester End Examination (30 Marks)
VI	Departmentally organized assignment	College Organized Examination

Suggested Readings:

Sr.	Title of the Book	Author/s	Publication	Place
1.	Light on Yoga	Iyengar, B.K.	Orient Longman Pvt. Ltd.	Mumbai
2.	Light on Astanga Yoga	Iyengar, B.K.	Alchemy Publishers.	New Delhi
3.	Guidelines for Yogic Practices	Gharote, M. L.	The Lonavla Yoga Institute	Pune

Subject/Course: YOGA PRACTICES

B. Com/ BBA/ BBA (IB)/ BBA (CA) / BBA (D&I) (Semester II)

Course Objectives:

- 1. To ensure the healthy life of students
- 2. To improve Physical and mental health of the students
- 3. To possess emotional and Spiritual stability of the students
- 4. To inculcate moral values.
- 5. To attain a higher level of consciousness.

Course Outcome:

After completing the course, the student shall be able to:

C01: Relate Yoga, Ashtanga Yoga, Pranayama and Meditation

CO2: Understand different Sitting and Standing Asnas

CO3: Illustrate Supine and Prone Asnas

CO4: Apply the Knowledge of Yoga to improve overall health of the students

Unit	Unit Title	Contents	No. of Lectures
Ι	Suryanamskar	Yogic Suryanamaskara with Mantras	5
II	Sitting Position Asanas	Naukasana (Boat Pose) Paschimottanasana (Forward Bend) Akarna Dhanurasana (Bow Pose) Vakrasana Ardha Matsyendrasana	5
III	Standing Position Asanas	Ugrasana Garudasana Nataraj Asana Ardha Chakrasana Kati Chakrasana	5
IV	Supine Position Asanas	Markatasana(Monkey Pose / Spinal Twist Pose) Markatasana Variation (Monkey Pose / Spinal Twist Pose) Sarvangasana (Shoulder Stand) Chakrasana (Wheel Pose) Halasana	5
V	Prone Position Asanas	Dhanurasana (Bow Pose) Bhujangasana (Cobra Pose) Adho Mukha Svanasana(Downward Dog Pose) Plank Pose Naukasana (Boat Pose) Makarasana	5

VI	Yoga for Health	Shashankasana (Rabbit Pose/ Child Pose)	5
	Problems and	Ushtrasana (Camel Pose)	
	Remedies	Cat & Camel Pose	
		Baddha Konasana(Cobbler's Pose)	
		Supta Baddha Konasana(Goddess Pose)	
		Supine : Setubandhasan(Bridge Pose)	
		Matsyasana (Fish Pose)	
		Prone : Adhomukhashwanasana (Downward Dog	
		Position)	
		Dhanurasana (Bow Pose)	
		Sitting : Janu Sirasana (Head To Knee Pose)	
		Paschimottanasana (Seated Forward Bend)	
		Upavistha Konasana(Seated Straddle)	
		Butterfly	
		Baddha Konasana(Cobbler's Pose)	
		Malasana (Garland Pose)	
ł			

Evaluation	Marks (50)	
Method / Unit	Continuous Comprehensive Evaluations (CCE) (Internals) (Marks)	Assessment
I, II, III, IV, V,	Various Internal Examination CCE (20Marks)	Semester End Examination (30 Marks)
VI	Departmentally organized assignment	College Organized Examination

Suggested Readings:

Sr.	Title of the Book	Author/s	Publication	Place
1.	Light on Yoga	Iyengar, B.K.	Orient Longman Pvt. Ltd.	Mumbai
2.	Light on Astanga Yoga	Iyengar, B.K.	Alchemy Publishers.	New Delhi
3.	Guidelines for Yogic Practices	Gharote, M. L.	The Lonavla Yoga Institute	Pune

SYBBA-Semester-III		
Course Code: 23BB3- K091	Subject: Participation in Cultural Activities	Credits :2

Course Objectives:

- 1. Acquire practical skills in at least one cultural activity through hands-on experience.
- **2.** Critically evaluate the impact of cultural competitions on personal growth and community engagement.

Course Outcome:

After completing the course, the student shall be able to

CO1: Actively engage in cultural activities at various levels with confidence and enthusiasm.

CO2: Reflect on personal cultural experiences and articulate how participation has contributed to personal growth and identity.

Unit	Unit Title	Contents	No of Lectures
I	Cultural Participation	Participation in Cultural activities at National/International and State Level. Participation in Cultural activities at	15 hrs
		University/District Level. (Cultural Activates includes participation in competitions of Dance, Music, Drama, Paintings, Drawings, or any other art form.)	

Credit Allocation

Sr. No	Details
1	Participation in Participation in Cultural activities at National/International and State Level: Participation: 01 Credit Rank Holder (1 st , 2 ^{nd,} and 3 rd): 02 Credits
2	Participation in Cultural activities at University/District Level: Rank Holder (1 st , 2 nd , and 3 ^{rd):} 01 Credit



Maharashtra Education Society's Garware College of Commerce (Autonomous) Programme – B.Com/ BBA/ BBA-CA/ BBA-D&I/ BBA-IB Board of Studies: - Co-Curricular

	SY (Semester III)				
Course Code:		Course: Performing Arts (Cultural and Dramatics Association)	Marks: 50		
			Credits: 02		
Course	Objectives:				
	-	with a comprehensive knowledge of Script Writing.			
	U	techniques along with Character Development.			
Course	Outcome:				
After cor	npleting the course	e, the student shall be able to			
1. A	nalyse various scr	ipt structures and formats across different mediums.			
	•	ective use of voice, movement, and emotional range in conveying ch	aracter intent.		
Unit	Unit Title Contents		No of		
			lectures		
Ι	Introduction	1.1 Overview of script writing as a form of storytelling	15		
	Script Writing	1.2 Exploration of different mediums (theatre, film, television,			
		radio)			
		1.3 Discussion of the role of the scriptwriter in the production process			
II	Introduction to	2.1 History of drama and theatre	15		
	Drama and	2.2 Acting techniques and methods			
	Theatre	2.3 Script analysis			
		2.4 Character Development			
		2.5 Scene study and monologue performances			
Total No	of Lectures		30		

-		 		
Unit	Unit Title		Outcome expected	

		Teaching methodology	Project /Hands-on exposure/Prac tice-based	Conceptual understanding of Knowledge /Skills /Attributes etc.		Weight age of Marks (%)
I	Introduction Script Writing	PowerPoint Presentation, Group Discussion.	Practical based on Script Writing	Understand the basics of Script Writing	To grasp the skills required for Script Writing	50
II	Introduction to Drama and Theatre	PowerPoint Presentation, Drama Practice	Practical based on Drama Performance	To provide basics of Drama and Theatre	To perform the Drama.	50

References

Sr. No.	Title of the Book	Author/s	Publication
1	Theater: The Lively Art	Edwin Wilson	McGraw Hill
2	The Oxford Handbook of Dance and Theater	Nadine George-Graves	Oxford Handbook
3	The Complete Idiot's Guide to Music Composition	Michael Miller	